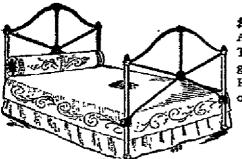


## Lord Beresford

Is in favor of an open door policy, but it must be on a cash basis. Here too. To get prices down as low as these catalogue houses, I must sell for CASH to keep the doors open. Here you see the goods in comparison with others, and you don't give me your money in advance. Bring in your Montgomery, Ward & Co., Sears, Roebuck & Co., Macy's, or any body else's catalogue, and I'll meet their prices, let you see the FURNITURE first, and then if you are suited, I want the cash on the spot.



For instance, here is a regular \$1 00 Iron Bed, with Brass Knobs, Angle Steel Rails and Cross Bars, Three Coats of Enamel Baked on good and hard, Reversible Side Rails, so that you can use your old Bed Springs, for only

**\$**2.90,

I have others at \$3.75, \$3.90, \$4.40, \$4.75 up to \$15.00, with Dressers in Oak, Birch, White Maple, White Enamel, Bird's Eye Maple and Real Mahogany at Lower Prices than ever. Cash Makes Low Prices.

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