WISE WORDS FROM AN EXPERT

PAUL A. KORAB DISCOURSES INSTRUCTIVELY TO STUDENTS.

Tells Young Men and Women Many Valuable Things—Business Career Interestingly Portrayed.

No man in Iowa City has better accomplished his self-assigned task of winning the respect, admiration and support of the people who have watched him grow to a successful manhood, than Paul A. Korab, formerly president of the school board now a prominent young banker, connected with the Iowa City State bank. No man in Iowa City, moreover, has a keener appreciation of the needs and requirements of young men and women preparing to do life's battle. To engage well and bravely in that battle requires the right kind of preparation truly, and thus the words that Mr. Korab addressed to the students of Miss Irish's business college therefore are well worth repeating here for the benefit of every young man and woman in Johnson county, whatever be his or her present station or coming vocation in life.

The address is herewith presented:

It is always a great pleasure to me to be able to assist young people in gaining a practical education and a knowledge of everyday business life.

It has for years been the noble purpose of this institution to prepare young men and women for actual business life, it has done its work well! upon finishing your course of study in this or any other institution, you have mastered the general principles of book-keeping, acquired the habit of writing a plain hand, and especially in making good plain bold figures, and a general knowledge of ordinary business methods, you will then be ready to step into some institution where your education will be finished, for it must not be imagined that the holding of a diploma from any school or college is evidence of the full-fledged business man or business woman.

The first step in attempting to obtain a good business education, is a full determination to be scrupulously honest No business man or institution of any kind will employ persons who are not honest. The very first question to be determined is, is the applicant for position to be filled, strictly honest, next comes the question of competency.

It is, therefore, of the highest importance that you enter upon your school work with intentions to do your work in a thorough, honest manner. Do not depend upon your special aptness (not to say smartness) for success; it is only the thorough, honest and untiring labor that brings success.

We can see almost daily instances of young men and women who are naturally talented, and who fail for want of that earnest toil and honest application which alone commands success; while others with practically no natural abilities, reach the highest degree of success by honest and faithful toil. What is true in school work, is equally true in any business avocation.

We often find students (and I trust there are none such here, who are constantly raking their brains in an attempt to devise some scheme whereby they can go through their course of study without labor; their motto is "If I can only pass the examination, that is all I care for when I receive my sheep skin I can easily get a situation." This motto turns up later in a somewhat modified form: "If I could only get a situation I would be all O. K."

These young people will realize sooner or later that the only person fooled in this little game, were themselves. They may elude the watchful eye of the instructor for a time, occasionally they may copy some one's balance and pass it off for their own, but they cannot do it long or often, and especially they can not avoid detection under the scrutiny of the present day employer, whose many years of business life has whetted his observations to a very keen edge, to him one short glance reveals the fact that his new employee is a fraud, and the consequence of such a discovery can better be imagined than told.

I have had an opportunity to observe some of the short comings of young graduates of Commercial schools, and will proceed to comment upon some of them.

No Commercial College would be complete without a thorough penmanship teacher, and he or she usually writes a fine fancy hand, full of graceful curves and shades. This is always pleasing to the eye, nice to look at, but is it useful? Such penmanship is only useful in ornamental work, and so far as it trains the hand to make plain letters. What the book-keeper needs is a plain bold hand, especially when making figures. Nothing is so provoking as to find that your balance is off because you have taken your 9 for a seven or your 3 for a 5.

Let all your figures be so formed that they may stand out boldly and plainly, so that one quick glance will unmistakably reveal their identity.

Many have not acquired the habit of putting up a shapely column of figures, so that figures may appear directly underneath each other; I have observed many who can not do so even on ruled paper, saying nothing of the unruled. It is certainly a very difficult task to add up one of these swaying and abruptly disconnected columns where now and then the adder is compelled to stop and organize a searching expedition for the sole purpose of detecting which one of the apparently available figures should be added. A little care and practice in that direction will avoid a great deal of trouble.

Accuracy.

You should formulate accuracy into one of your daily habits, and practice it all your lives. All of your work should be satisfactorily proven on every occasion. Do not mislead yourselves in this matter, nor conceive the exalted idea that you have become sufficiently thorough that you do not need to do this extra work. All of the best book-keepers and accountants prove all of their work; it is no disgrace to make a mistake, but it is a disgrace not to find and correct it.

There is another very important point that I wish to speak of, although it does not concern any portion of your Commercial education directly, yet it is one of very great importance to all of you not only in a prospective business career, but in any calling you may choose to pursue or drift into, and that is your personal conduct and your personal associations.

Too many of our young people insist on being popular in society circles, and as a rule they are not very choice in the company they select. Many a young man and young woman has had her hopes of a successful business career blasted by bad companions.

These failures are very insipid, the beginning is usually very innocent to the inexperienced mind, some innocent sport, perhaps a game of cards which gradually develop ito the worst form of gambling, drunkenness and debauchery. When this stage is reached, the victim becomes a menace to his or her employer; money is stolen, paper is forged, followed by a disgraceful discharge from service with all its horrible consequences

Therefore, young ladies and gentlemen, let me urge you strongly to forego the momentary pleasure of being one of the good fellows, steer clear of bad company, remember that your employer will judge you by the company you keep, "iBrds of a feather flock together," and all the other old proverbs and sayings

Good habits once adopted will be easy to maintain and will insure success in life.

Dieting Invites Disease.

To cure Dyspepsia or indigestion it is no longer necessary to live on milk and toast. Starvation produces such weakness that the whole system becomes an easy prey to disease. Kodol Dyspepsia Cure enables the stomach and digestive organs to digest and assimilate all of the wholesome food that one cares to eat, and is a never failing cure for indigestion, Dyspepsia and all stomach troubles Kodol digests what you eat—makes the stomach sweet. Sold by J. H. Whetstone and Crescent Pharmacy.

Parties wishing wood sawed phone No. 128 or call at No. 815 N Linn St.
16-5 Albert Wieland.

The Hon. Jerry Sullivan, democratic candidate for governor, has at least two very commendable, hard sense, independent acts in his career—his brilliant eulogy of Hon. John F Lacey as the workingman's friend, both in and out of congress, and his vote for Hon. A. B. Cummins for governor two years ago. These two acts have won for him more admiration than all the democratic editorials can possibly hope to do from now until doomsday. —Oskaloosa Herald.

In view of the fact that it has been explained that Mr. Sullivan did neither of the things credited to him in the above, it is apparent that an editor who publishes such rot is either inexcusably ignorant or a malicious falsefier Mr. Sullivan didn't vote for Gov. Cummins two years ago and it has since been explained that it was another Jerry Sullivan an Oskaloosa man, that paid the "brilliant eulogy" to Jno. F. Lacey.—Seymour Leader.
