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WISE WORDS FROM AN EXPERT

PAUL A. KORAB DISCOURSES IN-
STRUCTIVELY TO STUDENTS.

Tells Young Men and Women Many
Valuable Things—Business Career
Interestingly Portrayed.

No man in Iowa City has bet-
ter accomplished his self-assigned
task of winning the respect, admira-
tion and support of the people who
have watched him grow to a success-
ful manhood, than Paul A. Korab, for-
merly president of the school board
now a prominent young banker, con-
nected with the Iowa City State bank.
No man in Iowa City, moreover, has
a keener appreciation of the needs
and requirements of young men and
women preparing to do life's battle.
To engage well and bravely in that
battle requires the right kind of prepa-
ration truly, and thus the words that
Mr. Korab addressed to the students
of Miss Irish's business college there-
fore are well worth repeating here
for the benefit of every young man
and woman in Johnson county, what-
ever be his or her present station or
coming vocation in life.

The address is herewith presented:

It is always a great pleasure to me
to be able to assist young people in
gaining a practical education and a
knowledge of everyday business life.

It has for years been the noble pur-
pose of this institution to prepare
young men and women for actual
business life, it has done its work well
upon finishing your course of study
in this or any other institution, you
have mastered the general principles
of book-keeping, acquired the habit of
writing a plain hand, and especially
in making good plain bold figures, and
a general knowledge of ordinary busi-
ness methods, you will then be ready
to step into some institution where
your education will be finished, for it
must not be imagined that the holding
of a diploma from any school or college
is evidence of the full-fledged business
man or business woman.

The first step in attempting to ob-
tain a good business education, is a
full determination to be scrupulously
honest. No business man or institu-
tion of any kind will employ persons
who are not honest. The very first
question to be determined is, is the
applicant for position to be filled,
strictly honest, next comes the ques-
tion of competency.

It is, therefore, of the highest im-
portance that you enter upon your
school work with intentions to do
your work in a thorough, honest man-
ner. Do not depend upon your special
aptness (not to say smartness) for
success; it is only the thorough, hon-
est and untiring labor that brings suc-
cess.

We can see almost daily instances
of young men and women who are
naturally talented, and who fail for
want of that earnest toil and honest
application which alone commands
success; while others with practically
no natural abilities, reach the highest
degree of success by honest and faith-
ful toil. What is true in school work,
is equally true in any business avoca-
tion.

We often find students (and I trust
there are none such here, who are
constantly raking their brains in an
attempt to devise some scheme where-
by they can go through their course
of study without labor; their motto is
"If I can only pass the examination,
that is all I care for when I receive
my sheep skin I can easily get a situ-
ation." This motto turns up later in
a somewhat modified form: "If I
could only get a situation I would be
all O. K."

These young people will realize
sooner or later that the only person
fooled in this little game, were them-
selves. They may elude the watchful
eye of the instructor for a time, occa-
sionally they may copy some one's
balance and pass it off for their own,
but they cannot do it long or often,
and especially they can not avoid de-
tection under the scrutiny of the pres-
ent day employer, whose many years
of business life has whetted his obser-
vations to a very keen edge, to him
one short glance reveals the fact
that his new employee is a fraud, and
the consequence of such a discovery
can better be imagined than told.

I have had an opportunity to ob-
serve some of the short comings of
young graduates of Commercial
schools, and will proceed to comment
upon some of them.

No Commercial College would be
complete without a thorough penman-
ship teacher, and he or she usually
writes a fine fancy hand, full of grace-
ful curves and shades. This is always
pleasing to the eye, nice to look at,
but is it useful? Such penmanship is
only useful in ornamental work, and
so far as it trains the hand to make
plain letters. What the book-keeper
needs is a plain bold hand, especially
when making figures. Nothing is so
provoking as to find that your balance
is off because you have taken your 3
for a seven or your 3 for a 5.

Let all your figures be so formed
that they may stand out boldly and
plainly, so that one quick glance will
unmistakably reveal their identity.

Many have not acquired the habit
of putting up a shapely column of fig-
ures, so that figures may appear
directly underneath each other; I
have observed many who can not do
so even on ruled paper, saying noth-
ing of the unruled. It is certainly a
very difficult task to add up one of
these swaying and abruptly discon-
nected columns where now and then
the adder is compelled to stop and
organize a searching expedition for
the sole purpose of detecting which
one of the apparently available figures
should be added. A little care and
practice in that direction will avoid a
great deal of trouble.

Accuracy.

You should formulate accuracy into
one of your daily habits, and practice
it all your lives. All of your work
should be satisfactorily proven on
every occasion. Do not mislead your-

selves in this matter, nor conceive the
exalted idea that you have become
sufficiently thorough that you do not
need to do this extra work. All of the
best book-keepers and accountants
prove all of their work; it is no dis-
grace to make a mistake, but it is a
disgrace not to find and correct it.

There is another very important
point that I wish to speak of, although
it does not concern any portion of
your Commercial education directly,
yet it is one of very great importance
to all of you not only in a prospective
business career, but in any calling you
may choose to pursue or drift into,
and that is your personal conduct and
your personal associations.

Too many of our young people in-
sist on being popular in society cir-
cles, and as a rule they are not very
choice in the company they select.
Many a young man and young woman
has had her hopes of a successful busi-
ness career blasted by bad compani-
ons.

These failures are very insipid, the
beginning is usually very innocent to
the inexperienced mind, some inno-
cent sport, perhaps a game of cards
which gradually develop into the worst
form of gambling, drunkenness, and
debauchery. When this stage is
reached, the victim becomes a menace
to his or her employer; money is sto-
len, paper is forged, followed by a dis-
graceful discharge from service with
all its horrible consequences.

Therefore, young ladies and gentle-
men, let me urge you strongly to fore-
go the momentary pleasure of being
one of the good fellows, steer clear of
bad company, remember that your
employer will judge you by the com-
pany you keep, "Birds of a feather
flock together," and all the other old
proverbs and sayings.

Good habits once adopted will be
easy to maintain and will insure suc-
cess in life.

Dieting Invites Disease.

To cure Dyspepsia or indigestion it
is no longer necessary to live on milk
and toast. Starvation produces such
weakness that the whole system be-
comes an easy prey to disease. Kodol
Dyspepsia Cure enables the stomach
and digestive organs to digest and
assimilate all of the wholesome food
that one cares to eat, and is a never
failing cure for indigestion, Dyspepsia
and all stomach troubles. Kodol di-
gests what you eat—makes the stom-
ach sweet. Sold by J. H. Whetstone
and Crescent Pharmacy.

Parties wishing wood sawed phone
No. 128 or call at No. 815 N Linn St.
16-5

Albert Wieland.

The Hon. Jerry Sullivan, democratic
candidate for governor, has at least
two very commendable, hard sense,
independent acts in his career—his
brilliant eulogy of Hon. John F. Lacey
as the workingman's friend, both in
and out of congress, and his vote for
Hon. A. B. Cummins for governor two
years ago. These two acts have won
for him more admiration than all the
democratic editorials can possibly
hope to do from now until doomsday.
—Oskaloosa Herald.

In view of the fact that it has been
explained that Mr. Sullivan did neither
of the things credited to him in the
above, it is apparent that an editor
who publishes such rot is either inex-
cusable ignorant or a malicious false-
fier. Mr. Sullivan didn't vote for Gov.
Cummins two years ago and it has
since been explained that it was an-
other Jerry Sullivan an Oskaloosa
man, that paid the "brilliant eulogy"
to Jno. F. Lacey.—Seymour Leader.

Tired

No Sleep for Weeks
Nervous, Weak.

Surgical Operation
Wrecked My Nerves.

Dr. Miles' Nervine Re-
stored My Health.

"A few years ago I had to submit to a surgical
operation which caused me severe spinal
trouble. After treatment I could not gain
strength because of extreme nervousness. I
took everything I could hear of that was
supposed to be good for my trouble but all
in vain. I had not had a night's sleep in
weeks, when one day one of your circulars
was thrown into our yard and after reading
what your Nervine had done for others, I re-
solved to try it. The second night after tak-
ing it I slept soundly for the first time in
many months and after taking a few bottles
I was completely cured. I also used the
Nerve Plaster for headache with very grati-
fying results. I shall always be grateful for
the benefits received from Dr. Miles' Resto-
rative Remedies."—Mrs. C. W. Beaman, Sa-
vannah, Mo.

"I wish to thank you for the good your
medicine has done me. It has almost worked
wonders in my case. I was subject to nerv-
ous headaches for a period of thirty years.
I had doctored with several doctors and had
taken a number of different kinds of patent
medicines, all to no avail. I was discouraged
for I could not get permanent relief. At last
I began a trial of Dr. Miles' Restorative
Nervine and Nerve and Liver Pills. I am
now completely cured and words cannot ex-
press my thankful appreciation to you and your med-
icine. If anyone wishes to hear more person-
ally I will gladly answer their letters."—J.
W. Grant, Ingraham, Ill.

All druggists sell and guarantee first bot-
tle Dr. Miles' Nervine. Send for free book
on Nervous and Heart Diseases. Address
Dr. Miles Medical Co., Elkhart, Ind.

DYSPEPSIA

"Having taken your wonderful 'Cascarets' for
three months and being entirely cured of stomach
catarrh and dyspepsia, I think a word of praise is
due to 'Cascarets' for their wonderful composition.
I have taken numerous other so-called remedies
but without avail and I find that 'Cascarets' work
more in a day than all the others I have taken
in a year."
James McGurn, 208 Mercer St., Jersey City, N. J.



Pleasant, Palatable, Potent, Taste Good, Do Good,
Never Sickens, Weakens or Grips. 10c, 25c, 50c, \$1.00.
Sold in bulk. The genuine tablet stamped C.C.C.
Guaranteed to cure or your money back.
Sterling Remedy Co., Chicago or N.Y. 592
ANNUAL SALE, TEN MILLION BOXES

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